



September 21, 2018

DISTRIBUTOR NOTICE

Subject: Cable increase effective close of business Monday, September 24th.

As all of you know, copper has been steadily rising over the past couple of weeks, and today jumped again significantly. We also continue to have pressure on non-copper related costs. We're addressing these by announcing an increase on cable products effective close of business Monday, September 24th. Again, this change will be effective for orders placed on or after Tuesday, September 25th.

For specific details, please contact your local agent.

Very truly yours,

Richard Salvadore

Richard Salvadore
Director of Sales